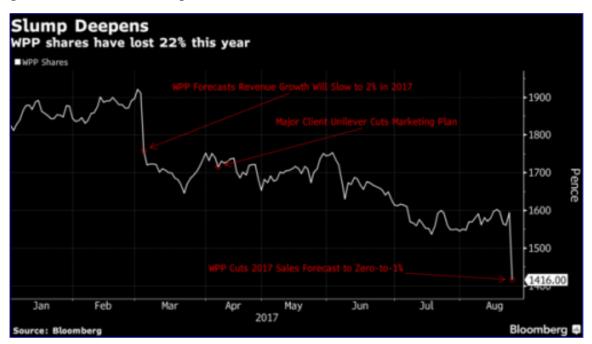
# GOOGLE Will Die As It's Feeder Dies. World's Largest Ad Company Crashes After Dismal Earnings, "Terrible" Guidance



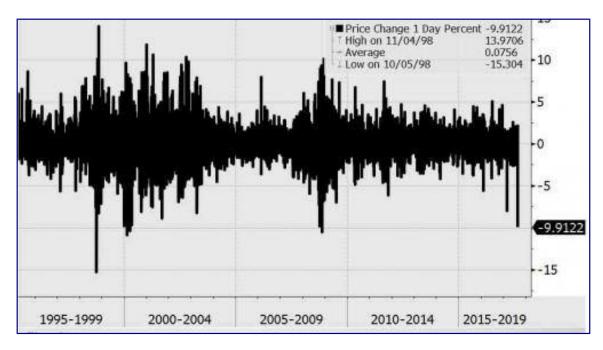
by Tyler Durden

If yesterday's tape bomb came courtesy of the most prominent UK subprime lender, Provident Financial, which plunged over 70% after it gave a "clearly awful" business update coupled with the resignation of its CEO, today's market shock belongs to ad giant, WPP, whose shares **crashed the most since 2000 after the world's largest advertising company cut full-year revenue forecast amid lower spending by customers**, while reporting dreadful Q2 earnings.

In a clear warning to ad-dependent tech behemoths such as Google and Facebook, or rather their shareholders, WPP stock plunged as much as 12% after the company again slashed its revenue guidance, which is now expected to be between zero and 1% in 2017.



That's down from an earlier 2% forecast. Just five months ago, in March, WPP, which owns advertising agencies such as Ogilvy & Mather, Grey Global, and JWT, suffered its biggest drop since the financial crisis when it gave its initial forecast for 2% growth, the slowest pace since 2009. Now that number is down to 0%.



Source: Bloomberg

It wasn't just the company's forecast: in the second quarter, WPP's "like-for-like" net sales fell 0.5% with July declining 2.6% and North America and Western Continental Europe were the poorest performing regions, according to <u>Bloomberg</u>. Worse, constant currency billings plunged 4.7% Y/Y, confirming just how little pricing power even the biggest market players in the field have. Q2 results confirmed unexpectedly weaker industry trends highlighted previously by U.S. competitor Interpublic.

The company, which according to analysts laid out dismal earnings and "terrible guidance", blamed populist politics in the UK and US, fake news on platforms like Facebook and Google, and short-term thinking in business, for the terrible start to the year.

WPP also blamed "technological disruption, cheap money, activist investors and zero-based budgeting models, which focus incumbents on short-term profitability and cost control," for putting companies off advertising and marketing. WPP said this is particularly an issue in the consumer goods sector, which accounts for a third of its revenues. As a result, 2017 has so far been "much tougher" than 2016, which was a record year for the business.

In the last year or so, growth has become even more difficult to find, perhaps due to increasing social, political and economic volatility, for example with the rise of populism typified by surprise election results in the United Kingdom and the United States and bumpy growth in three of the bigger BRIC countries of Brazil, Russia and China, although India continues to develop rapidly, despite introductions of demonetisation and a General Sales Tax.

Even the growth of the digital marketplace has been dogged by issues such as measurability, viewability, fraud, and fake news, let alone the duopoly of Google and

Facebook and the growing dominance of Amazon in so many spheres, including, but not exclusively, ecommerce, retail, cloud computing and content.

In a slower growth world, both more recently and post-Lehman, inflation has been negligible, perhaps also suppressed by digital deflation. As a result, clients have markedly less pricing power and finance and procurement departments are very focused on cost. In this world, it is, perhaps, not surprising that clients have reduced spending.

It's not just WPP: advertising companies worldwide have been hit as brand clients like Unilever and Procter & Gamble focus on cost-cutting to cope with sluggish global economic growth and technological disruption. WPP singled out a decline in ad spending on consumer goods - items such as laundry detergent and toothpaste that make up about one-third of its revenue - as coming under particular pressure. As previously reported, Unilever, one of WPP's biggest customers, said earlier this year that it would cut ad spending by up to 30% and cut the number of creative agencies it works with to 1,500 from 3,000. That followed a failed takeover bid by Kraft-Heinz, which was the "seminal" moment in the first quarter, according to WPP Chief Executive Officer Martin Sorrell.

"That sent a shock-wave through the industry," Sorrell told Bloomberg by phone. "It obviously had an effect in terms of people spending, particularly in the packaged goods sector."



Martin Sorrell, WPP Chairman and CEO

Following the dismal news, WPP comp Publicis dropped 2.9% in Paris, while IPG and Omnicom are set for a lower open in the US. Shares of European television companies including TF1, ProSiebenSat.1 Media SE and ITV Plc declined as well.

Meanwhile back to WPP, the company has already seen its shares slide 12% YTD amid "a difficult economic climate and pressure on its businesses in North America." Today's plunge has chopped off

20% of its market cap in 2017 while its biggest rivals, including Interpublic Group of Cos., Publicis Groupe SA and Omnicom Group Inc., are each down more than 8% this year. **So far, names like Google and FaceBook have remained unscathed but one wonders how long before cost-cutting advertisers slash online spending next.** 

In the most troubling sign, however, and reminiscent of what Dick's CEO said when he warned about the pricing and market share "panic" gripping retailers, the ad giant blamed also said that competitors are turning to discounts and inducements to try and win business, saying: "These practices cannot last and will only result eventually in poor financial performance and further consolidation, the premium being on long-term profitable growth. Our industry may be in danger of losing the plot."

"For the short-term, therefore, we have to weather the storm," CEO Martin Sorrell said hoping to focus on efficiency, new high-growth markets, digital marketing, and "technology, data, and content."

Whether or not it can achieve that depends on both the economy, and what its competitors do. And while we wait to find out, here is a recap of the sellside's unhappy response to WPP's numbers, courtesy of BLoomberg.

#### **EXANE**

- Results "a clear miss" on organic growth and net sales; margins up less than expected
- Margin improvement guidance not sustainable if growth remains slow into 2018, keeping talent and investing will be costly and required
- Estimate revisions likely to be modest with recent positive currency exchange rates and unchanged margin guidance
- · Remains cautious on stock and generally the industry

#### **SHORE**

- Results show pressure on client spend and a weaker performance across all regions and segments
- Deteriorating trading conditions are a concern; "minded to trim" FY pretax profit forecasts by 4%-5% to reflect the weaker outlook
- Current valuation already reflects a weakening outlook following recent share price decline

#### CITI

- Scale of the negative surprise is "unwelcome"
- Nature of pressure is relatively narrow, even if deeper than originally feared
- Even as headline shock is painful, the impact on consensus estimates is likely to be comparatively limited
- Notes margin outlook maintained, which speaks to "relatively orderly" pressure on revenue, co. being comparatively well prepared
- Sees 2%-3% downgrade risk to consensus EPS

#### **JEFFERIES**

- Some of the weakness expected, report still "an incremental disappointment"
- 2Q organic net sales disappointing, July weak and behind the budget

#### **GOLDMAN SACHS**

- Results confirm weak trends seen across advertising companies/TV, with ad spending cuts in fast-moving consumer goods being the common driver
- Key question whether pick-up in organic growth from 2H is credible
- Goldman sees new organic growth guidance as "achievable," based on comments by several consumer goods companies on higher ad spending in 2H, easier comparables, recent improvement in WPP's new business performance

•



VinceFostersGhost Aug 23, 2017 7:22 AM

Their biggest client was the Dollar Store.....but they could only pay them a dollar.

I think we all know a dollar doesn't go as far as it use to....



## MANvsMACHINE VinceFostersGhost Aug 23, 2017 7:33 AM

I have to remember that one. "Honey, I was screwing the babysitter because of zero based budgeting."



# NoDebt MANvsMACHINE Aug 23, 2017 7:41 AM

Eventually somebody's going to figure out that all digital-based ad spend is throwing money down a toilet. It's ALL FAKE. All the clicks are bots. All the stats are double, triple or quadruple-counted bullshit. You ever clicked on a digital pop-up ad? Me neither.

Ummmm.... I gonna shut up now before the Tylers throw me off the board.



## yogibear NoDebt Aug 23, 2017 8:00 AM

Exactly. Throwing money away!

When will these dumbass CEOs figure it out?



# Cash Is King yogibear Aug 23, 2017 10:17 AM

As long as it's a dollar for dollar write off we, as taxpayers, are subsidizing the industry's existence! Remove that advantage & the industry collapses over night.



# Gilnut NoDebt Aug 23, 2017 8:06 AM

Been telling my friends (both of 'em...LOL) that the advertising sector bubble was the one to watch at this peak. LOTS of companies IT and non-IT absolutely depend on this overblown largess in order to survive. It's been flat for a while, and just now beginning to roll over. Bad bubble news.



# Thought Processor Gilnut Aug 23, 2017 8:39 AM

I agree, the whole 'Push" oriented economy is slowely dying. Everything is transitioning to a decentralized 'Pull' economy (though this will be playing out for years to come).

The whole push based ad market is a great canary for this coal mine.



BennyBoy Thought Processor Aug 23, 2017 9:07 AM

Use ad blockers to block all the ad crap, like on ZH. uBlock Origin:

<sup>&</sup>quot; the advertising sector bubble was the one to watch at this peak."

https://chrome.google.com/webstore/detail/ublock-origin/cjpalhdlnbpafiamejdnhcphjbkeiagm?hl=en

# Adguard AdBlocker:

https://chrome.google.com/webstore/detail/adguard-adblocker/bgnkhhnnamicmpeenaelnjfhikgbkllg

Use both!



## Cash Is King BennyBoy Aug 23, 2017 10:13 AM

Benny, while I agree in principle I strongly disagree with your premis. ZH is a for profit that doesn't charge us a fee for our reading entertainment and therefore needs to monetize in some form or fashion. It's not that I hate their advertising I hate the quantity and aggressive nature in which it's forced upon me (even while typing comments) while enjoying the site. They need to find a better, more intelligent way advertisers can reach our eyeballs but more importantly have pricing power! Higher rates for ZH should lead to lower ad numbers (quantity) and a higher or more positive user experience. JM2C.



## flash338 Cash Is King Aug 23, 2017 11:13 AM

I'd pay. Say 5 bucks a month to not see another Kohls ad of something I already bought and I'm running ad blocker plus.



# Anon2017 BennyBoy Aug 23, 2017 11:17 AM

The Brave.com browser has a good ad blocker built in. It works really well with many web sites.



## spastic colon NoDebt Aug 23, 2017 8:19 AM

they already know this; its the last eight years of cramming the fake numbers down our throats in order to support triple didgit multiples on the spy stocks thats becoming nauseating.



## Winston Churchill NoDebt Aug 23, 2017 8:25 AM

Most advertising is a waste of money, I once cut it it to 0 one year with no effect on sales at all that I could discern, from then on no national advertising at all, only local which was PR as much as

Its always been a scam biz.



advertising.

## Iconoclast421 NoDebt Aug 23, 2017 8:31 AM

Unfortunately I have occasionally clicked on one by accident while trying to close it. Fat fingered.



#### A. Boaty NoDebt Aug 23, 2017 8:50 AM

Trying to quit falling for clickbait? Do this every day...



## Offthebeach VinceFostersGhost Aug 23, 2017 10:46 AM

I don't buy Newspapers. Nor Magazines. Dumped the TV. All of it. Hollywood sucks so once and a while I look at Netflix...meh....nothing. I can't listen to talk radio because f the ads.....



# bladrnr 2019 Offthebeach Aug 23, 2017 11:46 AM

There are some GREAT speakers/philosophers on Youtube: Stepan Molyneux, Dr. Jordan Peterson, Jared Taylor, etc. I invite you to give them a chance, ad free...because Google thinks they are racists.



oak Aug 23, 2017 7:23 AM

fang did it.



vogibear oak Aug 23, 2017 7:52 AM

Who really pays attention to ads anymore? Their like flies, annoying. With Amazon and Walmart competing for lower prices and cutomers it's who's the cheapest.

Usually the house bands are the cheapest.



CheapBastard Aug 23, 2017 7:29 AM

They need to do more pepsi commercials with Kendal Jenner to boost their sales.

Maybe hire Kerpeckian and/or 10,000 refugees.

# Kendall Jenner's Multicultural Pepsi Commercial is Bullshit

https://www.youtube.com/watch?v=3snp-WrzHrg



Goatboy Aug 23, 2017 7:28 AM

I know its irrational but my heart always jumps with joy whenever something bad happens to (modern) advertising in any shape or form.

It says: Fuck them manipulators, cheaters and liars.



VinceFostersGhost Goatboy Aug 23, 2017 7:32 AM

Damn shame Edward Bernays didn't last long enough for us to kill him....

But.....his legacy lives on at CNN.



Goatboy VinceFostersGhost Aug 23, 2017 7:56 AM

By "CNN" you meant Pentagon and all of its umbrella corporations?



# Give Me Some Truth Goatboy Aug 23, 2017 7:50 AM

This is a telling story. I've spent much of my life in businesses that must sell advertising to pay the bills. I can report first-hand that all of these businesses (newspapers, magazines, radio stations, TV stations, and I'm sure billboard companies and direct mail) are hurting, and have been for years. Now we see that a company that owns several giant advertising agencies is tanking. **The reason for this is simple:**There are fewer businesses in existence, the ones that do exist are cutting back on advertising expenditures. Everyone - well almost everyone - - is trying to save money either to survive, or to show "profitability" by cutting expenses (when revenues or units of sale are declining). Going futher: the reason all of these companies are suffering is that consumers are suffering. Consumers - their customers - have less disposable income to buy stuff and services.

I'll say again - the media (which relies primarily on advertising to exist) - knows better than anyone the true state of the economy. And yet it is the media that persists in disseminating the lie that "all is well" in the economy.

We live in Alice's Wonderland.



## cheech wizard Give Me Some Truth Aug 23, 2017 9:09 AM

I have an underlying pet theory on why the mainstream media hates Trump.

He didn't fill their coffers like Hillary Clintin did.

https://www.cnbc.com/2016/11/07/heres-where-clinton-trump-spent-on-their...



#### Omen IV Give Me Some Truth Aug 23, 2017 9:49 AM

when you can compare price and value in multiple screens simultaneously the personal analylitical process trumps advertising.

coupled with a firm belief in Fake News by MSM as indicated by JWT - there is no truth to focus on in an ad

better to spend the ad dollars on better pricing of product

The Cultural Marxist Agenda of the elites will kill many of them as well as the middle class



# Give Me Some Truth Omen IV Aug 23, 2017 10:05 AM

As someone who has sold advertising for years, I'll say that advertising can work. If it targets the right audience, has something to say (or just increases "top of mind awareness" for Company X) and is consistent. The "consistent" part is the bugga-boo for most potential advertisers. It costs a lot of money to advertise consistently. Even the people who have done this in the past are cutting back. And the smaller operations aren't even thinking about that. They aren't buying at all.

I'll also agree with others that many businesses that advertise are flushing \$ down the toilet.

I could fill this site with anecdotes from people who have been in the advertising sales business and how gruesome it is right now.



# William Dorritt Give Me Some Truth Aug 23, 2017 10:23 AM

Don't most people get their impressions from consumer ratings now days?

If this is true, *the consumers have bypassed the Ad Agencies* and Ads and have moved to the far more powerful and accurate "word of mouth" model? AKA Consumer Behavior.

I suspect that ADs that advertise a good deal on something that consumers already want, work effectively.

I also suspect that ADs that push the Culture War and Anti White and Anti Christian and Anti White Male agenda are falling on deaf ears with increasing frequency.



Caveman93 Give Me Some Truth Aug 23, 2017 10:57 AM

Well stated!



## gmak Aug 23, 2017 7:28 AM

As y ou learn in any business 101 course, Ad spending is discretionary. After cutting employees to the bone, then executive perks, there is ad spending... All of those censorial fascist tech companies are going to learn this the hard way. If reasonable people would stop being their other product by using non-monopoly services, maybe we can restore some sanity to the tech-o-spere.



# CheapBastard gmak Aug 23, 2017 7:32 AM

Obama broke the American people and Bush before him was not much better.

Americans---98 million out of work---focus their spending on survival; food, rent/mortgage and opiods, evidently.



#### Cautiously Pess... CheapBastard Aug 23, 2017 7:36 AM

You know... you just gave me an inspiration. I am going to develop an Opiod Vending Machine! Set them up next to every RedBox movie rental machine out there. Then sit back and count my cash!!!



# Give Me Some Truth gmak Aug 23, 2017 8:14 AM

"Ad spending is discretionary." Exactly. If a business owner or mananger feels he must cut back "somewhere" advertising is one of the first places to cut back. And this story deals with a company that caters to the giant companies, the "crony" businesses if you will. They all do use ad agencies for media buys.

Most businesses in America are much smaller, "Mom and Pop" type operations. These businesses make up the bulk of the "retail" world that newspapers, radio stations, TV stations, outdoor advertising companies depend upon to make payroll and pay their bills. All of these companies are struggling when compared to the billing they did, say, three or five or 10 years ago. I don't know where some of these companies would be if "new advertisers" like plaintiff trial lawyers hadn't picked up some of the slack.

Utility companies and media companies know what's really going on "out there" in the "real world." Most media companies are going out of business, down-sizing or certainly panicking, firing "sales manager" after sales manager and putting more and more pressure on the "account executives" who are pounding the pavement, searching (in vain mostly) for "new business" or trying to get old business to buy more. These days, these people just hope that old, reliable businesses don't cut out their ad buys completely. Just "cutting back" is really a victory for them. (And think of the poor account executives, most of whom are paid on a commission basis. If they don't make a sale, they don't get paid. If their existing advertisers suddenly advertise at a much lower level, the AE's commission goes way down).

Now why is it becoming such a great challenge to find businesses that can afford to advertise? Could the economy be much worse than we are being told? Are consumers being forced to cut way back, forcing businesses to cut way back? Well, these are questions that should not be asked.

BTW, "shrinkflation" and "substitution" are other ways that the "big boys" deal with shrinking profit margins. Real Inflation does enter the picture and largely explains why consumers have less money at the end of every month. I'll tell you one area that's probably not experiencing price inflation - the price of a 1/4-page ad or a 60-second commercial. If you do still advertise, it can and should be a "buyers market."



#### bigkahuna Aug 23, 2017 7:28 AM

It always seems that even though the market averages are at records - there are always tell tale signs that the economy has been hitting the skids. But hillary keeps on touting the record stock market for some reason? Unless she is a complete moron, she must realize that it is going to hit the fan. So she's a moron - correct?



# Give Me Some Truth bigkahuna Aug 23, 2017 8:30 AM

"Touting the stock market"

The stock market (apparently) is one area that can be rigged. The goal is to continue to create the illusion that "all is well." For most people, the direction of the stock market is the only "metric" they look at. (Also companies can massage their numbers to give the illusion of profitability). Anyway, because they can rig this barometer, they of course do.

Economic stats like inflation, unemployment and GDP can also be fabricated. And are.

Potentially negative indicators - like the prices of gold and silver - can also be rigged so they don't start going higher. And these markets are rigged to make sure any ominious signals are NOT transmitted to the masses.

Ad sales by millions of advertising account executives at thousands of businesses that sell advertising cannot be as easily rigged. These numbers can be ignored, I guess. And have been. Hell, advertising sales have been declining for years (anyone checked the stock price of Cumulus Media recently? Anyone actually counted the number of ads in their local papers?)

Speaking of certain stories being ignored by the MSM, anyone think this story will make it onto the "NBC Nightly News" tonight? And then ask this question: Are corporate media franchises such as this in the business of broadcasting the truth or concealing it?

P.S. Note who advertises on the "NBC Nightly News." Seems to me 60 percent of the sold spots are placed by Big Pharma. Big Pharma apparently still has a big advertising budget. If they didn't, there would be no "NBC Nightly News."



# Cautiously Pess... Aug 23, 2017 7:33 AM

WINNIG???



## Bill of Rights Aug 23, 2017 7:34 AM

Let me guess this was another boy scout meeting and that large crowd was gonna be there anyway...Trolls will always be trolls.

# https://www.youtube.com/watch?v=1RturpZ8Ato



# Last of the Mid... Aug 23, 2017 7:42 AM

You can't drive by any of those big box retailers without noticing the big red and white sign proclaiming "best prices" "everything on sale" or what the fuck ever. These retailers just don't get it. The days of selling a few items at cost or below so you can mark up other merchandise massively are over. Everybody can price everything on Amazon, or elsewhere for that matter, in a few seconds. The national mindset has changed from "oh I'm out of that" to "let me go check the price on the internet" and it's not going back any time soon. A lot of this is due to income cash flow pricing of all goods and services within the tech and healthcare industries. Prices are based on what percent of the household cashflow they can command and have nothing whatsoever to do with competition or "value". All of their goods and services are protected by contracts and therefore not subject to price/value discovery. Excellent example is healthcare premiums. \$1200/mo is common. The fact is that is a massive amount of money for most households and the difference is made up in buying online. Hell, I do it all the time. I saw my favorite toothpaste, which I usually pay around \$3 for over \$8 at one of the pharmacy "box retailers". These retailers have no idea how this sort of pricing reinforces the online pricing segment. The extra \$5 for a tube of toothpaste reinforces in my mind they are crooks and charlatans and it is my JOB to do better. I'll say it again, box retailers have to focus their marketing like a laser on the customer. Even a 3 acre superstore can only offer a small percentage of what online retailers offer and it's all available in just a few seconds. Box retailers have to get busy and do their homework if they want to survive. And open up some of those fucking check-stands!



# Give Me Some Truth Last of the Middle Class Aug 23, 2017 8:39 AM

Re: Opening up those check-out stands ...

They can't open them up. They are trying to save \$ everywhere they can and adding employees and all their associated costs (beyond salary) isn't a strategy to do this. Plus, having fewer employees does allow them to keep prices as low as possible, which they must do to get the sales they do get.

P.S. Their vendors are doing what they can to help "keep prices low" by shrinking packages and substituing cheaper ingredients.



Jtrillian Aug 23, 2017 7:42 AM

Dear Central Banks,

You failed... miserably!



prymythirdeye Aug 23, 2017 7:48 AM

Everybody sing it now!

Cut the cord, cut the cord,

Starve the beast and cut the cord



Give Me Some Truth prymythirdeye Aug 23, 2017 8:42 AM

Re: "Cutting the cord"

Don't worry people will do this. Heck, they ARE doing this. It's a necessity, and will only become more of a necessity to more people in the future.

It's called a "work around" I believe. All the things we HAVE to do to get by. It's how the "man on the street" must respond to the policies and frauds our masters have perpetrated on us all.

... Lots of "work arounds" these days ...with more to come, I'm afraid.



dark pools of soros Aug 23, 2017 7:50 AM

all those burka bikini ads aint filling the gap??



NoWayJose Aug 23, 2017 7:59 AM

Fake news on Facebook and technological disruptions? How about the real issue for ad companies --

TV networks cancel every show that depicts a normal family (Last Man Standing) and instead keep bringing out shows about divorced transgenders raising drug dependent Hispanic children.

TV news is so far left that no one watches anymore. Throw Fox in there now.

The NFL is three hours of repetitive commercials, interrupted by a few seconds of plays - and loudmouth players have turned off viewers.

Historic ad revenue from magazines and newspapers are, well, history.

Drivers cannot see billboards while they are texting.

Even Search Engines come up with nothing but trash, so people do not search as much - rather they go directly to a handful of sites in any given day.

There literally is no 'place' for any big 'ad campaign' to go out to.



prymythirdeye NoWayJose Aug 23, 2017 8:20 AM

And Adblock



Give Me Some Truth NoWayJose Aug 23, 2017 8:50 AM

Newspapers cut their own throats when they all began to give away their "content" (their product really) for free.

The idea was what they lost in print circulation (and print advertising) they would more than make up in "on-line advertising."

Hasn't happened. Won't happen.

Now, they can't put the Jeanie back in the bottle.

In my state (Alabama), our three larges daily papers - The B'ham News, Mobile Press Register, and Huntsville Times - are basically no more. They now print a paper three days a week, but nobody buys it. They do this just so they can continue to sell "Legal Advertising" (Foreclosure Notices, etc.).

These papers merged into one on-line site - (al.com) that people do check, but this site doesn't produce real journalism anymore. The number of reporters, editors and photographers has probably been down-sized by about 90 percent. Not a good thing if you still think people with absolute power need a "watch dog" looking over their shoulders.

And those "on-line sales" are tiny. I don't know anyone that clicks on one of them. Maybe once every four months.

"Momma, don't let your baby grow up to be ... a journalist, or an advertising account rep."



# Give Me Some Truth NoWayJose Aug 23, 2017 9:09 AM

I'll offer one theory on why corporate media does not want to report the truth about the economy - and in telling this truth, also reveal how their ad sales are plummeting.

If they did this, then a real panic might ensue. We think things are bad now. Well, what would happen if all our newspapers and TV News reports started telling the truth about the economy? Would businesses be MORE LIKELY to place ads or less likely? On such news, everyone would be cutting back and preparing for even worse times.

I would NOT be surprised if the "powers that be" have met privately with the heads of the corporate media and they have had just this conversation ("Do we want this scenario or THAT scenario?")

The MSM knows that it does frame "conventional wisdom." The government and Deep State certainly know this. I'm pretty sure they have all agreed they HAVE to lie. They HAVE to conceal the real truth.



# Doom Porn Star NoWayJose Aug 23, 2017 10:42 AM

People still watch television. An aging population is going to spending more time in front of the TV. So, it's a net device for browsing and emailing, too.. Ok.

Then there are the hand held devices. I know retirees that spend half or more of their waking hours either in front of the TV; or chatting, emailing, parsing coupons and sales, reading MSM headlines, weather reports, facebook idiocy, etc. on their hand held devices.

Whether broadcast or net streamed there is still an enormous and growing ad space out there. It will be a lot healthier once the click farm fakery, gotcha pop-ups and redirects and such, spyware and squatery, and other problems are actively purged from the system.

I also believe that there is a level of commercialization that the public will accept for mitigation of the real costs of providing services. Some will indeed likely pay a premium for internet or streaming services that are fully bereft of commercial content. Others may still consider more traditional tv/radio style programme structures with commercial breaks and/or online social and/or consumption portals with advertising contents if these services are offered at lower/advertising mitigated costs.

We live in an era where content delivery is rapidly evolving. We are still in a wildly experimental period, since at least the 1980's when digital media and delivery systems revolution struck. Approaches to advertising are evolving as well. As new delivery infrastructure makes mistakes such as censoring or falsifying viewership or or condoning shilling and farming to be perpetrated against their clients for a cut: then they will alienate their advertising customer base and be spurned for more traditional approaches and/or other new approaches that bypass the offending structures.

The advertising companies are going to place ads where they work and pull them out of places where they aren't working to the best of their abilities. They have found out that the general google and pop-

up model is not providing verifiable ROI to *their* customers; and so it shall be curbed or ceased all together.



# wobblie Aug 23, 2017 8:02 AM

Screw em. Hopefully more will go down.

Screw corporate billionaire lackeys. When shit goes down for real I hope people lynch you.

https://therulingclassobserver.com/2017/08/19/in-the-time-of-useful-idiots/



# Youri Carma Aug 23, 2017 8:50 AM

So funny that he blames fake news while at the same time he clearly believes the fake news that people still hold purchasing power because he doesn't mention it while everybody knows that's the real reason LOlz